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CIRCULAR 1/2014

**To : ALL REGISTERED VALUERS/APPRAISERS/ESTATE AGENTS
PROBATIONARY VALUERS/PROBATIONARY ESTATE AGENTS**

Date : 21 January 2014

Dear Sir/Madam

REGISTRATION OF NEGOTIATORS

Further to our Circular dated 26 September 2013, the Board has now decided to extend the period of submission of application for registration of negotiators until 28 February 2014 on the request of various organizations.

Registrants who have yet to register their negotiators are requested to kindly take the necessary action. Conversely, the Board would like to impress upon registrants that project marketing personnel are also considered as negotiators and therefore registration is mandatory.

It has also been brought to the attention of the Board that some of the negotiators are under a misconception that once they have attended the course they are allowed to practice as estate agents. Kindly correct this perception and advise your negotiators that they are still under the employ of a registered estate agent and are not authorized to operate independently.

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In a similar vein, there have been many queries from registrants on whether the Board has increased the commission of the negotiators to 60%. The Board would like to inform registrants that the commission payable to the negotiators is **still at 40%**.

For your further information, the following Institutions are approved to provide the negotiators course:

- **Persatuan Penilai Dan Perunding Harta Swasta Malaysia (PEPS)**
- **The Royal Institution of Surveyors Malaysia (RISM)**
- **Institut Pengurus Harta Professional Malaysia (MIPPM)**
- **Malaysian Institute of Estate Agents Malaysia (MIEA)**
- **Good Institute**
- **G Institute of Real Estate Sdn Bhd**
- **Starfish Training Sdn Bhd**
- **Ramscott Academy**
- **HELP University Sdn Bhd**
- **Imperia Institute of Technology**
- **Royal Institution of Surveyors (Sabah Branch)**
- **Malaysian Accredited Wealth Academy Sdn Bhd**

Please be guided accordingly.

Yours faithfully,

R. MAHALETCHUMI

Registrar

LEMBAGA PENILAI, PENTAKSIR DAN
EJEN HARTA TANAH MALAYSIA

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